

Cougar Line

Water transportation in Queen Charlotte Sound/Tōtaranui
MARLBOROUGH SOUNDS, NEW ZEALAND



Trade Manual 2020-22
to 30 Apr 2022

as at 12.10.20

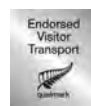


TRADE ENQUIRIES

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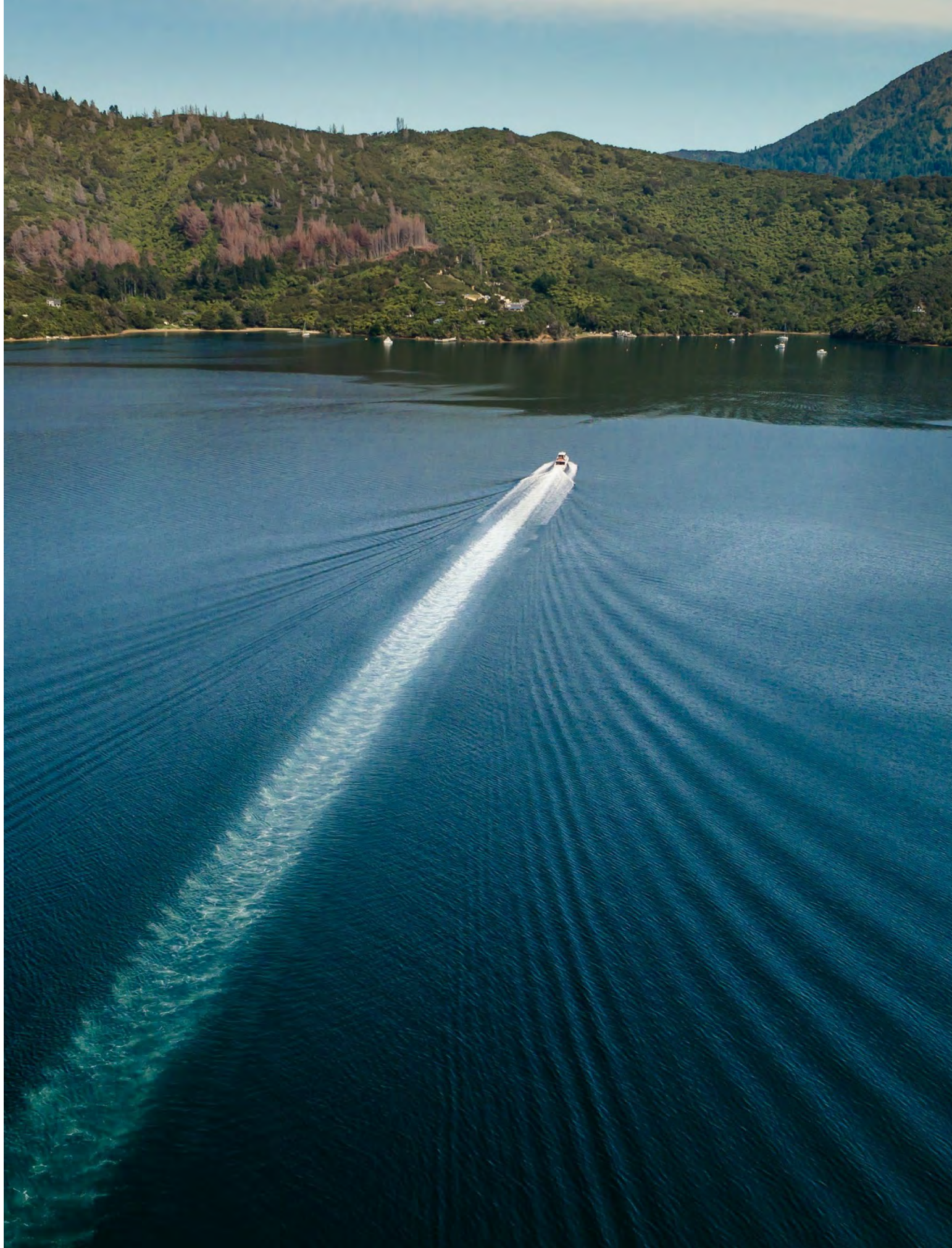
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Cougar Line

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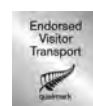


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Getting you here, there & back again

Cougar Line has been providing water transportation throughout the Queen Charlotte Sound/Tōtaranui in New Zealand's Marlborough Sounds for decades.

With our fleet of high quality vessels and experienced crew, we offer fast and reliable transport to lodges, resorts, homes, baches and campsites in Queen Charlotte Sound/Tōtaranui and to all access points on the Queen Charlotte Track.

Cougar Line also offers scenic and day walk cruises, lunch cruises to Marlborough Sounds resorts Furneaux Lodge and Punga Cove, Queen Charlotte Track walk or mountain bike packages and a twice-daily delivery service for goods and passengers.

Cougar Line is locally-owned by Marlborough Tour Company and has decades of experience transporting locals, visitors and goods here in the beautiful Marlborough Sounds at the top of New Zealand's South Island

Book with Cougar Line for a fast, reliable and friendly water transport service and a memorable visitor experience – we'll ensure your clients get to where they need to be, with the journey as spectacular as the destination.

A passion for the Marlborough Sounds

Our knowledgeable skippers and crew are passionate about the Marlborough Sounds and love to share their knowledge of this beautiful part of the world with our guests.

With more than 25 years' experience in the Marlborough Sounds, and operated by Marlborough Tour Company since 2019, Cougar Line operates a fleet of quality vessels for a fast and efficient water transport service to any destination within the Queen Charlotte Sound/Tōtaranui, including all main points along the Queen Charlotte Track.

Highlights:

- Safe, spacious, modern vessels
- Easy access on board to suit all ages
- We stop at many places throughout the Queen Charlotte Sound/Tōtaranui
- Daily transfers for people, luggage, packs and more along the Queen Charlotte Track
- Skippers' commentary on Queen Charlotte Sound/Tōtaranui history and natural environment
- A chance to spot dolphins, seals, birds and other marine wildlife
- Hear about fascinating natural and historic sites from our experienced crew as you pass them

We care for the environment

We care about the beautiful environment that surrounds us.

We support a range of local community initiatives that have a similar vision, to preserve and restore the environment we live and work in. Key support includes:



The Marlborough Sounds Restoration Trust focuses on conservation work in the Sounds, primarily the systematic control of wilding pines to encourage the regeneration of native bush and restore the iconic natural landscape of the Marlborough Sounds.



Kaipupu Wildlife Sanctuary is a community-led project restoring a 40-hectare peninsula in Picton Harbour through regeneration of native bush and wildlife, including planting of native seedlings, the release of native bird species and other conservation work.



The Endeavour Inlet Conservation Trust works to protect and enhance the incredible native ecosystems that make Endeavour Inlet and the Marlborough Sounds so special and unique.



Picton Dawn Chorus is a hugely successful community-driven programme that aims to reduce the number of introduced predator species in and around the Picton township that threaten our native flora and fauna.



Retail tariffs

	Adult	Child
Boat transfer to Furneaux Lodge	One Way: \$55 Return: \$90	One way: \$40 Return: \$50
Boat transfer to Punga Cove	One Way: \$55 Return: \$90	One way: \$40 Return: \$50
Boat transfer to Bay of Many Coves	One Way: \$55 Return: \$90	One way: \$40 Return: \$50
Boat transfer to The Portage	One Way: \$45 Return: \$90	One way: \$40 Return: \$50
Boat transfer to other Sounds accommodation	Price on enquiry	Price on enquiry
Queen Charlotte Track Round Trip Track Pass	\$105 \$115 with bike*	\$60 \$70 with bike*
Cruise & Walk	\$90 <i>Choose from three walks</i>	\$50
Cruise & Lunch – Furneaux Lodge or Punga Cove	\$110 <i>Includes lunch from set menu</i>	\$60
Sounds Delivery Run	\$90	\$50
Earlybird Motuara Island Bird Sanctuary Visit and Walk	\$95 <i>October – April, walk to the historic lookout</i>	\$55
Kaipupu Wildlife Sanctuary Visit	\$40 <i>Walk to the lookout or explore the longer loop track</i>	\$20
Ship Cove/Meretoto Visit	\$90 <i>Walk to the waterfall or lookout</i>	\$50
Queen Charlotte Track One-Way Drop-Off	\$80	\$45

* e-bikes incur an additional \$10 return fee.

Rates are gross commissionable and include New Zealand Goods & Services Tax (GST).

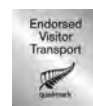


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Water transfers

We can take you from Picton to your accommodation – and other destinations – in Queen Charlotte Sound/Tōtaranui.

Daily transfer service:

Enjoy the convenience of Cougar Line's daily transfer service between Picton, Sounds lodges including Furneaux Lodge, Punga Cove, Mahana, Portage and Bay of Many Coves, and holiday homes. Contact us for a full list of drop-off points.

October - April	Departs Picton:	Returns Picton:
	8am	11.30am
	10am	1pm
	1.30pm	4.30pm
	6pm (1 December-30 April) (Oct-Nov Fri only)	
May - September	Departs Picton:	Returns Picton:
	9am	12 noon
	1.30pm	4.30pm
	5.30pm (Friday only)	

	Adult	Child
Water transfers to Furneaux Lodge	One Way: \$55 Return: \$90	One way: \$40 Return: \$50
Water transfers to Punga Cove	One Way: \$55 Return: \$90	One way: \$40 Return: \$50
Water transfers to Bay of Many Coves	One Way: \$55 Return: \$90	One way: \$40 Return: \$50
Water transfers to The Portage	One Way: \$45 Return: \$90	One way: \$40 Return: \$50
Water transfers to other Sounds accommodation	Price on enquiry	Price on enquiry

Rates are gross commissionable and include New Zealand Goods & Services Tax (GST).

Water Taxi

Cougar Line also offers an "on demand" water taxi service for visitors who wish to travel outside of our regular schedule. Contact us for more information and to book.

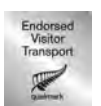


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Queen Charlotte Track Round Trip Track Pass

The Queen Charlotte Track is a popular walking and biking trail stretching 73km through the Marlborough Sounds amidst native forest and stunning views.

Whether you're doing an overnight or five days on the track, our Round Trip Track Pass makes it easy by:

- taking you by boat to wherever you want to start on the track,
- collecting your bags each day and moving them for you,
- collecting you once you've finished to take you back to Picton.

First steps:

You decide dates and itinerary, arrange your accommodation, and your Queen Charlotte Track Land Co-operative Pass (a QCTL Pass is required for the section of track between Punga Cove and Anakiwa) and we'll do the rest.

We can also help with:

- booking your accommodation at Furneaux Lodge and Punga Cove
- booking your QCTL Pass, if required[^]

[^]A QCTL Pass is required to pass private land between Punga Cove and Anakiwa. This can be purchased directly through Cougar Line.

	Adult	Child
Queen Charlotte Track Round Trip Track Pass	\$105	\$60
	\$115 with bike*	\$70 with bike*
	<i>Includes transferring of your baggage each day of your QCT experience.</i>	
	<i>*E-bikes are additional charge of \$10pp</i>	

Rates are gross commissionable and include New Zealand Goods & Services Tax (GST).



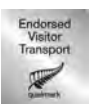


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Cruise & Walk

Enjoy the very best of the Marlborough Sounds in one day with our Cruise & Walk – with three walks along sections of the Queen Charlotte Track to choose from.

Start with a boat transfer to the outer Queen Charlotte Sound, walk through stunning native bush and relax at Furneaux Lodge or Punga Cove with a delicious lodge lunch, snack or beverage while you wait for your boat to take you back to Picton.

Itinerary:

- Depart Picton and cruise the Sounds to your chosen drop-off point.
- Enjoy a short-medium length walk of your choice through stunning native bush along the Queen Charlotte Track.
- Relax with a delicious well-earned lodge lunch, a snack or a drink at either Furneaux Lodge or Punga Cove.*
- Meet our boat and cruise back to Picton – returning around 4.30pm.

** Includes pizza menu provided at check-in. Charges apply for additional food and beverage purchases.*

	Adult	Child
Cruise & Walk	\$90	\$50
	Choose from three walks	

Rates are gross commissionable and include New Zealand Goods & Services Tax (GST).



Three Queen Charlotte Track walks

3 hours - Resolution Bay-Furneaux Lodge (10.5km)

Walk through native bush to a spectacular vantage point, then descend to Furneaux Lodge with time for a leisurely lunch before your return boat departs at 3pm.

Departs Picton:	Oct-April - 8am	Returns Picton:	Approx 4.30pm
	May-Sept - 9am		Approx 4.30pm

4 hours - Furneaux Lodge-Punga Cove (12.7km)

Walk around the head of Endeavour Inlet through coastal punga fern forest and over the swing bridge, ending at Punga Cove in perfect time for a delicious alfresco lunch on the jetty before your return boat departs at 3.15pm.

Departs Picton:	Oct-April - 8am	Returns Picton:	Approx 4.30pm
	May-Sept - 9am		Approx 4.30pm

5 hours - Ship Cove/Meretoto-Furneaux Lodge (15km)

Land at historic Ship Cove/Meretoto and follow the track through magnificent virgin forest to find breathtaking views, then descend to Furneaux Lodge for a well-earned snack or beverage if time before pick up at 3pm.

Departs Picton:	Oct-April 8am	Returns Picton:	Approx 4.30pm
	May-Sept 9am (recommended for fast walkers only)		Approx 4.30pm

Walking times are based on a slow walking speed.

The Queen Charlotte Track can also be ridden by mountain bike. The section between Ship Cove and Punga Cove is open to bikes between 1 March – 30 November. Please contact us if you need to hire a mountain bike.

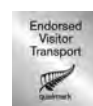


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Sounds Delivery Run

Join Cougar Line as we cruise the length of Queen Charlotte Sound on our scheduled run delivering and collecting passengers and supplies to/from remote resorts, private homes, campsites and the Queen Charlotte Track.

Departing twice daily, our delivery run is a great way to discover hidden coves and historic inlets and meet the people who live there. Each trip is unique and takes you to places not often seen by visitors.

Enjoy the skipper's commentary about the natural environment and local history on our comfortable vessel, which covers up to 80km in 3 hours.

Departs Picton for a 3-hour run:	Oct-April	May-Sept
	10am	9am
	1.30pm	1.30pm

*please note cruise times and bays may vary depending on delivery requirements on the day.

	Adult	Child
Sounds Delivery Run	\$90	\$50

Rates are gross commissionable and include New Zealand Goods & Services Tax (GST).



Cruise & Lodge Lunch

Let Cougar Line take you on a scenic boat trip to a lodge and drop you off for a delicious leisurely waterside lunch, collecting you later to boat back to Picton.

1. Choose your lodge for lunch in Endeavour Inlet:



Enjoy delicious salads, bagels and burgers, or the lodge's famous fish and chips, with a coffee, beer or local wine. Eat on the verandah, the lawn or next to the fire in the cosy historic lodge.



The range of delicious pizzas made onsite will tempt you or perhaps the selection of fresh seafood dishes. Pair with beer, wine or coffee and eat alfresco on the jetty, or snuggle up in the cosy Boatshed Café & Bar.

2. Choose your date and note the departure time

Departs Picton: Oct-April - 10am
May-Sept - 9am

Returns Picton: Approx 4.30pm
Approx 4.30pm

3. Relax and enjoy your day out

Check in 30 minutes prior to departure at Picton. Food and beverages are charged separately.

	Adult	Child
Cruise & Lodge Lunch	\$110 Lunch included	\$60 Lunch included

Rates are gross commissionable and include New Zealand Goods & Services Tax (GST).



Early Bird Motuara Island Visit

Cruise to Motuara Island and arrive to morning bird song. You will have approximately two hours to explore the island.

Motuara Island bird sanctuary is a predator-free safe haven for many rare species including the South Island Saddleback and Bush Robin. Small Blue Penguins nest in boxes alongside the track that gradually climbs to a lookout above the forest canopy.

Runs October - April:	Departs Picton	Returns Picton
	8am	1pm OR 4.30pm

Head back to Picton afterward or make a full day of it by adding an afternoon activity and catching a later boat back. Options include:

- stopping off at Furneaux Lodge or Punga Cove for lunch. Lunch is at own cost.
- walking Resolution Bay – Furneaux Lodge (3 hours, 10.5km).
- discovering Ship Cove/Meretoto. Walk around the historic sites, have a picnic, walk to the waterfall.

	Adult	Child
Earlybird Motuara Island Bird Sanctuary Visit and Walk	\$95	\$55
	October – April, walk to the historic lookout	

Rates are gross commissionable and include New Zealand Goods & Services Tax (GST).



Ship Cove/Meretoto Visit

Pack a picnic, bring your camera, and we'll take you to a hidden place, the historic anchorage of early Māori and European explorer Captain Cook at the outer reaches of Queen Charlotte Sound/Tōtaranui.

Look at the historic monuments, walk to the nearby waterfall (20 minutes return) or to the lookout (2 hours return), or just relax on the beach with a picnic.

	Departs Picton	Returns Picton
October-April	8am 10am	1pm OR 4.30pm 4.30pm
May-September	9am	4.30pm

	Adult	Child
Ship Cove/Meretoto Visit	\$90	\$50
	Walk to the waterfall or lookout	

Rates are gross commissionable and include New Zealand Goods & Services Tax (GST).



Kaipupu Wildlife Sanctuary Visit

Cruise to Kaipupu Wildlife Sanctuary near Picton – part of the mainland but only accessible by water.

Take a short unguided walk to the lookout or do the longer 2.7km loop track, keeping eyes and ears out for the plentiful birdlife. You will have approximately 2.5 hours to explore the sanctuary.

Kaipupu's bush clad hills are home to many of New Zealand's unique native wildlife including tui, korimako (bellbird), piwakawaka (fantail), kereru (NZ woodpigeon), korora (little penguin), tree weta, raukawa gecko and waiharakeke grass skink.

	Departs Picton	Returns Picton
October-April	10am 1.30pm	1pm 4.30pm
May-September	9am	12pm

Kaipupu Wildlife Sanctuary welcomes gold coin donations

	Adult	Child
Kaipupu Wildlife Sanctuary Visit	\$40	\$20

Walk to the lookout or explore the longer loop track

Rates are gross commissionable and include New Zealand Goods & Services Tax (GST).



Booking terms

Rates validity

- Rates are valid until 31 March 2022.

Public holidays

- Cougar Line is open every day of the year except Christmas Day when all services are closed.

Check in

- Check in at Picton 30 minutes before your departure time.

Child policy

- Child rates apply to children 5-15 years old. Children 0-4 years are free of charge.

Booking amendment/cancellation by us

- Cougar Line reserves the right to amend or cancel departures in the interest of passenger safety.

Group policy

- One guide FOC per group of 10+ passengers.

Dangerous goods

Our team is trained to ensure that travel on our vessels is as safe as practicably possible. Our vessels all have designated areas for dangerous goods. We also have a dedicated freight vessel for dangerous goods. Our passenger vessels have smaller designated areas allowing some limited quantities and types of dangerous goods to be carried on. Please note that no dangerous goods (including lighters and matches) are allowed within the cabin area.

To assist us to deliver dangerous goods safely and promptly, please book your goods or hazardous substances in advance. These goods need to be correctly identified, packaged, handled and documented for safe carriage. All fuels must travel in an approved fuel container.

For more information on Cougar Line's Dangerous Goods policy, visit www.cougarline.co.nz.

Cancellation policy

Terms apply to companies who have a credit account with Cougar Line or Marlborough Tour Company.

Bookings may be 'held' at no charge for a maximum of 10 working days and then must be confirmed or released.

For those without a credit account in place, a 20% deposit is required to be paid at the time of booking with full payment to be made 48 hours before the commencement of the booking.

Scheduled cruises

For Cougar Line's scheduled departures, date changes to your booking are possible up to two hours prior to your scheduled departure time at no additional charge, and are subject to availability. Depending on intended travel season, differences in scheduled departure times or rates may apply as at the date of rebooking.

100% tariff charge applies if your booking is cancelled within 48 hours of your scheduled booking.

Private charter

Date changes to Private Charter bookings are possible up to 24 hours prior to your scheduled departure time, and are subject to availability. Depending on intended travel season, rates may apply as at the date of rebooking.

100% tariff charge applies if your booking is cancelled within 48 hours of your scheduled booking.

Cancellations due to Government-imposed travel bans

If your travel plans are interrupted due to Government-imposed travel bans or border closures, you are welcome to transfer your booking to a later date within the next 12 months with no transfer fee.

Depending on intended travel season, differences in departure times or rates may apply as at the date of rebooking. Otherwise our standard cancellation policy applies.

Cancellations by Cougar Line

Cougar Line reserves the right to reschedule or cancel any tours, cruises and accommodation booked if it feels that they cannot be undertaken safely, e.g. bad weather conditions, or if total bookings on a tour or cruise are below minimum numbers. In the event of Cougar Line making a cancellation you will be offered an alternate date option, or receive a full refund.

All transactions are in New Zealand dollars at the time of making a booking and at the time of making a cancellation, and Cougar Line cannot accept any liability for fluctuation in exchange rates between these transactions taking place.

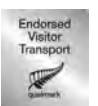


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Banking details

Cougar Line

Bank Account Marlborough Tour Company
ANZ Bank
06-0601-0742421-01

Swift Code ANZBNZ22

GST number 57-785-081

Accounts contact enquiries@cougarline.co.nz

Contact details

Ticket office Cougar Line
Picton Marina – Corner London Quay & Wellington Street
Picton
Marlborough

Postal Address Cougar Line, c/- Marlborough Tour Company
PO Box 1000,
Blenheim
Marlborough

Phone: Trade enquiries & bookings: +64 3 573 7925

Email trade@cougarline.co.nz

Web www.cougarline.co.nz

Marketing details

Furneaux Lodge is owned and operated by Marlborough Tour Company.

We have a range of still images and videos available for promotional use.

Online image library - SmugMug	https://marlboroughtourcompany.smugmug.com/Cougar-Line/
Cougar Line video - SmugMug	https://marlboroughtourcompany.smugmug.com/Cougar-Line/i-VTTS5Gv/A
Cougar Line video - YouTube	https://youtu.be/w_dduU9jqZg
Marlborough Tour Company YouTube channel	www.youtube.com/channel/UC_qexf8PaQnvv6rZ6uN5pqg
Marketing contact	trade@cougarline.co.nz

Marlborough Sounds

The Marlborough Sounds is a unique series of waterways created from ancient sunken valleys which have created a coastline that takes up 20% of New Zealand's coastline.

Cougar Line operates from Picton in Queen Charlotte Sound, which is the main inter-island ferry port for the South Island.



Marlborough's location

Marlborough is centrally located in New Zealand, and Marlborough Airport in Blenheim is a short flight from Auckland or Wellington – with a half hour drive to Picton where you can catch a Cougar Line boat. It is also a three-hour ferry journey from Wellington, or you can drive from Nelson or Christchurch.





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