

The logo for Marlborough Tour Company is a white stylized wave. Below it, the text 'Marlborough' is written in a large, white, serif font, and 'TOUR COMPANY' is written in a smaller, white, sans-serif font.

# Marlborough

TOUR COMPANY

Trade Manual  
1 October 2021 – 30 April 2023  
*as at 16.08.2021*





# Marlborough Tour Company

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# Welcome to Marlborough Tour Company

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We are the largest and longest-running touring company in the top of New Zealand's South Island, offering quality experiences that showcase the very best of Marlborough, including cruises, wine and food-based tours, bespoke group experiences, lodge accommodation, transfers, coach transport and private charters.

With an extensive fleet of vehicles and vessels, Marlborough Tour Company's team of experienced guides and crew prides itself on delivering truly authentic Marlborough hospitality.

We are renowned for our attention to detail, reputation for excellence, valuable local knowledge and friendly but professional approach.

## Your ideal tour & cruise company

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Marlborough is well known for its sunny and dry climate, and seeing the best the region has to offer on our tours and cruises is the perfect way to experience this beautiful and diverse region.

Sample seafood and world-renowned Marlborough wines on a cruise in the Marlborough Sounds, walk in the native bush and enjoy the birdsong and sea views, or enjoy a wine tasting in our award-winning wine region, with carefully-curated tours hosted by our experienced guides.

## Your Marlborough transfers partner

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Our experienced drivers and fleet of premium coaches and luxury vans provide exceptional transfers within, to and from Marlborough – with transfers available within the region and to/from Christchurch and Nelson/West Coast. Talk to us about your transfer needs.





## Getting here

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Marlborough is centrally located in New Zealand, at the top of the South Island.

You can fly directly to Marlborough Airport in Blenheim from Auckland and Wellington, and to Picton Airport from Wellington.

Other ways of getting here include driving from Christchurch, Nelson and the West Coast, travelling by scenic train from Christchurch, or getting a ferry to Picton from Wellington – with a vehicle if required.

Our experienced drivers and modern vehicles are available for airport and ferry terminal transfers, providing you with a seamless and consistent booking experience in Marlborough.

## Days of operation

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Marlborough Tour Company is open daily year-round, except on Christmas Day – 25 December.

Additionally, due to wineries being closed on certain days, wine tours are not available on:

- Boxing Day – 26 December
- Easter Friday – 7 April 2023
- ANZAC Day – 25 April

Any other close-out dates specially related to a product are listed on that product.



## Retail tariffs

Rates are per person and include Goods and Services Tax (GST) at 15%. The prices are the same year-round but departure dates can differ between peak and off peak seasons.

	Retail price adult	Retail price child (5-15yrs)*	Min Pax	Max Pax**	Off-peak (May-Sept)***	Peak (Oct-Apr)
Seafood Odyssey Cruise	\$160	\$80	4	25	Mon/Wed/Fri/Sun	Mon/Wed/Fri/Sat/Sun
Greenshell Mussel™ Cruise	\$140	\$55	4	20	Tue/Thu/Sat	Tue/Thu/Sat/Sun
Sounds Nature Cruise	\$85	\$45	6	25	Fri/Sun	Fri/Sat/Sun
Marlborough Icons Tour	\$250 + lunch	\$130	4	10	On request	Daily
Blend Premium Winemaker Tour	\$370 incl winery lunch	N/A	4	20	On request	Daily
Taste Wine Tour	\$260 incl winery lunch	N/A	4	10	On request	Daily
Sip Half-Day Wine Tour	\$120	N/A	4	11	On request	Daily

Rates are gross commissionable and include New Zealand Goods & Services Tax (GST). Prices are effective from 1 October 2021, but are subject to change. As minimum passenger numbers apply for a tour to proceed, bookings will be confirmed with agents 7 days prior to departure.

\* 0-4 year-olds are free on Marlborough Tour Company tours and cruises that allow children.

\*\* Larger groups by arrangement.

\*\*\* Other day departures by arrangement, minimum numbers apply.

## Surcharges

Marlborough Tour Company does not impose a Public Holiday surcharge.

However, with the volatility of fuel prices in New Zealand we reserve the right to amend pricing as we may be forced to impose fuel surcharges to our set tour prices. In the event of this happening, you will be advised of a new pricing structure for our services.



# CRUISES









# Seafood Odyssey Cruise

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## Short description

Relax and enjoy the stunning Marlborough Sounds at the top of New Zealand's South Island with the exclusive Seafood Odyssey Cruise. Afternoon cruise, departing Picton.

## Long description

Relax and enjoy the stunning Marlborough Sounds at the top of New Zealand's South Island with the exclusive Seafood Odyssey Cruise.

As you cruise through the Sounds, sample fresh local seafood including Regal Salmon, Cloudy Bay Clams and Greenshell mussels™ paired with Marlborough sauvignon blanc for the definitive wine/food match.

Discover the natural beauty of the Queen Charlotte Sound/Tōtaranui, departing Picton, while cruising aboard our well-appointed vessel.

Cruise near an aquaculture farm, learn about this industry in the Marlborough Sounds and take in the picturesque scenery.

## Timings (October – April)

1.15pm	Check in Picton Town Wharf #6 (30 minute drive from Blenheim or 1 hour 45 min drive from Nelson)
1.30pm	Cruise departure from Picton Town Wharf #6
5pm	Arrive back at Picton Town Wharf #6

## Timings (May – September)

12.45pm	Check in Picton Town Wharf #6
1pm	Cruise departure from Picton Town Wharf #6
4.30pm	Arrive back at Picton Town Wharf #6

## Key selling points

- Take in the stunning and unique nature beauty of Queen Charlotte Sound/Tōtaranui from our 14m premium vessel.
- Learn about Marlborough's thriving aquaculture industry from our knowledgeable crew – cruise past an aquaculture farm.
- Sample fresh local seafood matched with delicious Marlborough sauvignon blanc.
- Keep an eye out for local wildlife including seals, dolphins and birds.

# Seafood Odyssey Cruise - details

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<b>Retail Price</b>	Adult: \$160*   Child (5-15 years): \$80*   0-4 years: FREE
<b>Minimum</b>	The tour operates on a minimum of 4 guests. Bookings are waitlisted until minimum numbers are reached.
<b>Maximum</b>	25 pax (larger groups by arrangement)
<b>Check in time</b>	Oct – Apr: 1.15pm May – Sept: 12.45pm
<b>Check in location</b>	Picton Town Wharf #6
<b>Cruise time</b>	Oct – Apr: 1.30pm for 3.5 hours May – Sept: 1pm for 3.5 hours
<b>Inclusions</b>	Cruise of Queen Charlotte Sound/Tōtaranui Cruise alongside a working aquaculture farm Tasting of freshly prepared seafood including King salmon, Greenshell mussels™ and clams Glass of sauvignon blanc
<b>Exclusions</b>	Lunch is not included
<b>Departure days</b>	May – September 2022: Mon   Wed   Fri   Sun October 2022 – April 2023: Mon   Wed   Fri   Sat   Sun
<b>Block out dates</b>	Christmas Day - 25 December
<b>Location</b>	Picton Town Wharf #6 – <a href="#">Google map location</a>
<b>Parking</b>	Paid car parking is available in the Picton marina carpark, off Wellington Street in front of the Picton Yacht Club Hotel.
<b>Cruise reviews</b>	<a href="#">TripAdvisor reviews</a> on Seafood Odyssey Cruise

**NOTE:** Adverse weather may restrict or cancel cruise departures. This decision will be at the sole discretion of the skipper. Passengers booked on cruises cancelled by Marlborough Tour Company will be offered the opportunity to move their cruise to another day or a full refund. Prices are effective from 1 October 2021, but are subject to change.





# Greenshell Mussel™ Cruise

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## Short description

Experience New Zealand's original and longest-running Greenshell mussel™ cruise in the Marlborough Sounds at the top of New Zealand's South Island. Afternoon cruise, departing Havelock.

## Long description

Enjoy the natural beauty of the Marlborough Sounds with our unique afternoon Greenshell Mussel™ Cruise.

We are New Zealand's original and longest-running Greenshell mussel cruise, featuring freshly steamed mussels paired with a glass of Marlborough Sauvignon Blanc for the ultimate wine/food match.

Relax and unwind while you cruise the tranquil Pelorus Sound/Te Hoiere and Kenepuru Sound aboard our well-appointed launch MV Spirit on this half-day exclusive tour, departing Havelock. Learn about local history, visit a mussel farm and take in the stunning scenery.

## Timings (May – September)

12.45pm	Check in Havelock Marina – Pier C (30 minute drive from Blenheim or 1 hour drive from Nelson)
1pm	Cruise departure from Havelock Marina – Pier C
4pm	Arrive back at Havelock Marina – Pier C

## Timings (October – April)

1.15pm	Check in Havelock Marina – Pier C (30 minute drive from Blenheim or 1 hour drive from Nelson)
1.30pm	Cruise departure from Havelock Marina – Pier C
4.30pm	Arrive back at Havelock Marina – Pier C

## Key selling points

- Take in the stunning scenery of this unique part of the Marlborough Sounds.
- Visit a Greenshell mussel farm and learn how mussels are grown.
- Sample freshly steamed Greenshell mussels at the source, matched with a glass of Marlborough sauvignon blanc.
- Learn about the local area and history from our knowledgeable crew.



## Greenshell Mussel Cruise – details

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<b>Retail Price</b>	Adult: \$140*   Child (5-15 years): \$55*   0-4 years: FREE
<b>Minimum</b>	The tour operates on a minimum of 4 guests. Bookings are waitlisted until minimum numbers are reached.
<b>Maximum</b>	20 pax (larger groups by arrangement)
<b>Check in time</b>	12.45pm
<b>Check in location</b>	Havelock Marina – Pier C
<b>Cruise time</b>	May – September: 1pm for 3 hours October – April: 1.30pm for 3 hours
<b>Inclusions</b>	Cruise of Pelorus Sound/Te Hoiere and Kenepuru Sound Visit mussel farm Tasting of mussels Glass of sauvignon blanc
<b>Exclusions</b>	Lunch is not included
<b>Departure days</b>	May – September 2022: Tues   Thurs   Sat October 2022 – April 2023: Tues   Thurs   Sat   Sun
<b>Block out dates</b>	Christmas Day - 25 December
<b>Location</b>	Havelock Marina - Pier C – <a href="#">Google map location</a>
<b>Parking</b>	Paid car parking is available in the Havelock Marina carpark.
<b>Cruise reviews</b>	<a href="#">TripAdvisor reviews</a> on Greenshell Mussel Cruise

**NOTE:** Adverse weather may restrict or cancel cruise departures. This decision will be at the sole discretion of the skipper. Passengers booked on cruises cancelled by Marlborough Tour Company will be offered the opportunity to move their cruise to another day or a full refund. Prices are effective from 1 October 2021, but are subject to change.





# Sounds Nature Cruise

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## Short description

Join the Sounds Nature Cruise to explore some of the most beautiful and fascinating spots in Queen Charlotte Sound/Tōtaranui close to Picton, perfect for the whole family. Morning cruise, departing Picton.

## Long description

Departing Picton on our premium vessel, the cruise visits Kaipupu Wildlife Sanctuary, where you'll have time to walk the easy 2.7km loop track, checking the little blue penguin/kororā nesting boxes along the way. Spot the rich native birdlife and soak in the views.

You'll have the opportunity to get up close to Allports/Motu Ngarara Island, covered in nearly a century of regenerating native bush, and learn about its fascinating history, which included regular police raids in search of an illicit whiskey still.

Cruising across the calm waters of Queen Charlotte Sound/Tōtaranui, we'll stop at the sheltered Double Cove marine reserve to feed the resident tame fish, with a backdrop of stunning native bush.

The cruise also includes a bagel with your choice of delicious Marlborough Regal Salmon and cream cheese, or jam.

## Timings

8.45am	Check in Picton Town Wharf #6 (30-minute drive from Blenheim or 1 hour 45 min drive from Nelson)
9am	Cruise departure from Picton Town Wharf #6
12noon	Arrive back at Picton Town Wharf #6

## Key selling points

- Morning cruise, combining scenic cruise, nature walk and small morning tea.
- Take in the stunning scenery of this unique part of the Marlborough Sounds while learning some of the rich stories of the local area.
- Visit a wildlife sanctuary accessible only by boat, for a short self-guided walk in native forest.
- Visit a marine sanctuary and help to feed protected tame fish.
- Enjoy a hot drink and choice of salmon or jam bagel.
- Learn about the local area and history from our knowledgeable crew.
- Connects to [Sip Half-Day Wine Tour](#) (p32) for full-day Marlborough experience.

## Sounds Nature Cruise – details

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<b>Retail Price</b>	Adult: \$85*   Child (5-15 years): \$45*   0-4 years: FREE
<b>Minimum</b>	The tour operates on a minimum of 6 guests. Bookings are waitlisted until minimum numbers are reached.
<b>Maximum</b>	20 pax (larger groups by arrangement)
<b>Check in time</b>	8.45am
<b>Check in location</b>	Picton Town Wharf #6
<b>Cruise time</b>	9am for 3 hours
<b>Inclusions</b>	Cruise and commentary of inner Queen Charlotte Sound Visit Kaipupu Wildlife Sanctuary Hot drink with choice of salmon or jam bagel Visit marine sanctuary to feed protected tame fish
<b>Exclusions</b>	Lunch is not included
<b>Departure days</b>	May – September 2022: Fri   Sun October 2022 – April 2023: Fri   Sat   Sun
<b>Block out dates</b>	Christmas Day - 25 December
<b>Location</b>	Picton Town Wharf #6 – <a href="#">Google map location</a>
<b>Parking</b>	Paid car parking is available in the Picton marina carpark, off Wellington Street in front of the Picton Yacht Club Hotel.

**NOTE:** Adverse weather may restrict or cancel cruise departures. This decision will be at the sole discretion of the skipper. Passengers booked on cruises cancelled by Marlborough Tour Company will be offered the opportunity to move their cruise to another day or a full refund. Prices are effective from 1 October 2021, but are subject to change.



# WINE & CRUISE









# Marlborough Icons Tour

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## Short description

Enjoy the best of Marlborough with the Marlborough Icons Tour. Indulge in local wine, the Marlborough Sounds and fresh local seafood with this full-day tour.

## Long description

Marlborough is best known for wine and the unique Marlborough Sounds – explore both with our exclusive Marlborough Icons Tour.

A Marlborough wine tour visiting two wineries in the morning is followed by a delicious waterside village lunch (own cost), then a seafood cruise for the afternoon, featuring fresh local seafood and Marlborough sauvignon blanc while exploring the stunning Marlborough Sounds.

## Timings (May – September)

- 9.15am Pick up Picton (\$50pp additional charge applies, min 2pax)
- 9.35am Pick up Blenheim
- 9.50am Pick up wine region accommodation
- Visit two wineries
- Lunch\*
- Cruise departs
- 4pm Cruise returns to marina
- 4.30-5pm Drop off Blenheim & Picton

*Timings are approximate, your confirmation will state exact pick up time.*

*\* Lunch is not included in the fare.*

## Timings (October – April)

- 9.15am Pick up Picton (\$50pp additional charge applies, min 2pax)
- 9.35am Pick up Blenheim
- 9.50am Pick up wine region accommodation
- Visit two wineries
- Lunch\*
- Cruise departs
- 4.30-5pm Cruise returns to marina
- 5-5.30pm Drop off Blenheim & Picton

*Timings are approximate, your confirmation will state exact pick up time.*

*\* Lunch is not included in the fare.*

## Key selling points

- The perfect combo tour of Marlborough wine region and the Marlborough Sounds.
- Includes wineries, wine tasting, cruise & seafood tasting.
- See a huge portion of the region in just one day.
- Collection and drop off included.
- Small group format for touring and transport component.

**Trade bookings:** +64 3 577 9997    trade@marlboughtourcompany.co.nz  
www.marlboughtourcompany.co.nz



## Marlborough Icons Tour - details

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<b>Price</b>	Adult: \$250*   Child (5-15 years): \$130*   0-4 years: FREE
<b>Minimum</b>	The tour operates on a minimum of 4 guests. Bookings are waitlisted until minimum numbers are reached.
<b>Maximum</b>	10 pax for wine tour & road transport component (larger groups by arrangement)
<b>Pick up</b>	9.15am Picton (\$50pp additional charge applies, min 2pax) 9.35am Blenheim 9.50am wine region accommodation <i>Timings are approximate, your confirmation will state exact pick-up time.</i>
<b>Drop off</b>	4.30-5pm Blenheim & Picton
<b>Inclusions</b>	Vehicle, driver & wine tastings with senior cellar door hosts in the morning Lunch stop (lunch charges are additional) Launch, crew, seafood tasting & glass of wine in the afternoon
<b>Exclusions</b>	Lunch Additional wine & food purchases
<b>Departure days</b>	May – September 2022: On request October 2022 – April 2023: Daily
<b>Block-out dates</b>	Christmas Day – 25 December Boxing Day – 26 December Easter Friday – 7 April 2023 ANZAC Day – 25 April

**NOTE:** The cruise is a scheduled cruise, shared with other guests. Wineries can and do change due to circumstances out of our control. All wineries are carefully selected for guest enjoyment. Adverse weather may restrict or cancel cruise departures. This decision will be at the sole discretion of the skipper. If the cruise is cancelled, guests will have the option to continue with a full day wine tour. The cruise is based from Havelock but may operate from Picton from time-to-time. Prices are effective from 1 October 2021, but are subject to change.



# WINE TOURS









# Blend Premium Winemaker Tour

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## Short description

Exclusive to Marlborough Tour Company. Go behind the scenes in a selected Marlborough winery to become a winemaker for the day... gaining an in-depth introduction to the art of viticulture and the winemaking process, and blending your very own bottle of Marlborough sauvignon blanc to take home.

## Long description

Marlborough Tour Company's exclusive Blend premium winemaker tour has been crafted as a hands-on winemaking experience in which you can blend and create your very own signature bottle of Marlborough sauvignon blanc to take home.

Your tour includes a guided tour of an organic vineyard and inside a working winery, during which your senior wine guide will explain the winemaking process from vineyard to bottle.

You will then be guided through a wine blending session during which you can create and test blends to suit your palate, before creating your very own signature bottle of Marlborough sauvignon blanc.

Your tour finishes with a gourmet platter lunch and a guided tasting of the winery's suite of wines.

## Timings

9.30am Depart Picton i-SITE and Cougar Line office (Picton Town Wharf)  
- additional charge applies  
10am Depart Blenheim i-SITE  
3-3.30pm Drop off Blenheim & Picton

*Timings are approximate, your confirmation will state exact pick up time*

## Key selling points

- Exclusive Marlborough wine experience
- Extensive introduction to viticulture and winemaking
- Behind scenes tour (including during Vintage)
- Guided wine blending masterclass
- Takeaway bottle of personally blended sauvignon blanc
- Gourmet lunch platter
- Comprehensive guided wine tasting
- Education and experience in mind.

# Blend Premium Winemaker Tour – details

<b>Price</b>	Adult: \$370*   Child: N/A
<b>Minimum</b>	The tour operates on a minimum of 4 guests. Bookings are waitlisted until minimum numbers are reached.
<b>Maximum</b>	20 pax
<b>Pick up</b>	<p>9.30am      Picton (Cougar Line office &amp; Picton i-SITE)            – \$50pp additional charge applies, min 2pax</p> <p>10am      Blenheim (Blenheim i-SITE)</p> <p><i>Timings are approximate, your confirmation will state exact pick-up time.</i></p>
<b>Drop off</b>	3-3.30pm Blenheim & Picton
<b>Inclusions</b>	<p>Vehicle and senior wine guide</p> <p>Guided vineyard tour</p> <p>Guided behind scenes winery tour (including during Vintage)</p> <p>Guided wine blending masterclass</p> <p>Takeaway bottle of personally blended sauvignon blanc per person</p> <p>Gourmet lunch platter</p> <p>Comprehensive guided wine tasting</p>
<b>Exclusions</b>	Additional wine and food purchases
<b>Departure days</b>	<p>May – September 2022: On request</p> <p>October 2022 – April 2023: Daily</p>
<b>Block out dates</b>	<p>Christmas Day – 25 December</p> <p>Boxing Day – 26 December</p> <p>Easter Friday – 7 April 2023</p> <p>ANZAC Day – 25 April</p>

**NOTE: Children are not recommended for this tour.** Behind the scenes tour is within an active working environment, and guests will be required to comply with the winery's health and safety protocols. Prices are effective from 1 October 2021, but are subject to change.







# Taste Marlborough Wine Tour

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## Short description

Enjoy an exclusive full day tour of the Marlborough wine region featuring behind the scenes tours, hosted wine tasting and reserve-grade wines.

## Long description

Taste Marlborough has been created for those who love great wine and want to learn more about the region, the wineries, the wine and the people who create them.

Taste Marlborough visits a select number of iconic and boutique wineries, selected for their history, fabulous customer service, unique offering and stunning range of wine.

Enjoy the beautiful wineries and meet people who know wine and love sharing their passion for it.

## Timings

9.15am	Pick up Picton (\$50pp additional charge applies, min 2pax)
9.35am	Pick up Blenheim
9.50am	Pick up wine region accommodation
	Visit three wineries
1pm	Winery lunch & tasting
	Visit winery & chocolate factory
4.30-5pm	Drop off Blenheim & Picton

*Timings are approximate, your confirmation will state exact pick up time*

## Key selling points

- A small number of wineries with special tastings and experiences
- Education and experience in mind.
- Intimate touring, hosted wine visits.
- Collection and drop off included.
- Small group format for touring and transport component.

# Taste Marlborough Wine Tour - details

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<b>Price</b>	Adult: \$260*   Child: N/A
<b>Minimum</b>	The tour operates on a minimum of 4 guests. Bookings are waitlisted until minimum numbers are reached.
<b>Maximum</b>	10 pax (larger groups by arrangement)
<b>Pick up</b>	9.15am Picton (\$50pp additional charge applies, min 2pax) 9.35am Blenheim 9.50am wine region accommodation <i>Timings are approximate, your confirmation will state exact pick up time</i>
<b>Drop off</b>	5-5.30pm Blenheim & Picton
<b>Inclusions</b>	Vehicle, driver and wine tastings with senior cellar door hosts Two-course set menu lunch
<b>Exclusions</b>	Additional wine and food purchases
<b>Departure days</b>	May – September 2022: On request October 2022 – April 2023: Daily
<b>Block out dates</b>	Christmas Day – 25 December Boxing Day – 26 December

**NOTE:** Children are not recommended for this tour. Wineries can and do change due to circumstances out of our control. All wineries are carefully selected for guest enjoyment. Prices are effective from 1 October 2021, but are subject to change.





# Sip Half-Day Wine Tour

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## Short description

Enjoy a fun half-day tour of the Marlborough wine region visiting some of the region's top wineries and sampling a selection of their wines.

## Long description

Sip has been created for those who want a small taste of Marlborough's expansive wine region over a short period of time.

Sip visits a select number of iconic wineries, chosen for their history, fabulous customer service, unique offering and stunning range of wines.

Enjoy the beautiful wineries and meet people who know wine and love sharing their passion for it.

## Timings

12.30pm Depart Picton i-SITE and Cougar Line office (Picton Town Wharf)  
- Additional charge applies  
1pm Depart Blenheim i-SITE  
Visit four wineries  
5-5.30pm Drop off Blenheim & Picton  
*Timings are approximate, your confirmation will state exact pick-up time.*

## Key selling points

- A selected number of wineries with special tastings.
- Education and experience in mind.
- Short-form tour, ideal for gaining a half-day introduction to Marlborough's wine region



# Sip Half-Day Wine Tour – details

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<b>Price</b>	Adult: \$120*   Child: N/A
<b>Minimum</b>	The tour operates on a minimum of 4 guests. Bookings are waitlisted until minimum numbers are reached.
<b>Maximum</b>	11 pax (larger groups by arrangement)
<b>Pick up</b>	12.30pm      Picton (Cougar Line office & Picton i-SITE) – \$50pp additional charge applies, min 2pax 1pm          Blenheim (Blenheim i-SITE) - <i>Timings are approximate, your confirmation will state exact pick-up time.</i>
<b>Drop off</b>	5-5.30pm Blenheim & Picton
<b>Inclusions</b>	Vehicle and wine guide
<b>Exclusions</b>	As this is an afternoon tour, lunch is not included Additional wine and food purchases
<b>Departure days</b>	May – September 2022: On request October 2022 – April 2023: Daily
<b>Block out dates</b>	Christmas Day – 25 December Boxing Day – 26 December

**NOTE:** Children are not recommended for this tour. Wineries can and do change due to circumstances out of our control. All wineries are carefully selected for guest enjoyment. Prices are effective from 1 October 2021, but are subject to change.



**Trade bookings:** +64 3 577 9997      trade@marlboroughtourcompany.co.nz  
www.marlboroughtourcompany.co.nz







# **BESPOKE PRIVATE TOURS, CRUISES AND TRANSFERS**



# Bespoke private tours & cruises

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Our tours and cruises can all be chartered for private tours or group outings.

We also have a range of bespoke private tours and cruises which we can customise to your needs.

## Chartered vehicles

We have a range of bespoke private land tour options to suit 2-10 people.

Our private land-based tours include experienced driver/guide and touring van, with options for 4-6 hour and 6-8 hour tours. Tour ideas include:

Enjoy a regional tour taking in the best the area has to offer while indulging in a few special interest venues along the way such as a Marlborough winery, boutique brewery, Makana Chocolates, local olive oils, arts, crafts and more. For something truly unique we can include a tour of the world class Omaka Aviation Heritage Centre (surcharge applies).

Tour options can include:

- Wine tour
- Scenic tour of Marlborough
- Transfer to/from Marlborough tour (via Nelson or Kaikōura)
- Food & wine tour
- Farm tour

Price:	Half-day vehicle charter (up to four hours)	\$700*
	Full-day vehicle charter (up to six hours)	\$1,200*
	* Prices are effective from 1 October 2021, but are subject to change.	

## Marlborough Sounds cruises

We have a fleet of vessels available for charters for 2-80 people to cruise the beautiful Marlborough Sounds for half- or full-day outings. Private cruise charter includes crew, skipper and vessel. Cruise charter ideas include:

- Seafood cruise
- Wine tasting cruise
- Cruise and lodge lunch
- Cruise and lodge stay
- Cruise and walk the Queen Charlotte Track
- Nature cruise including walk and wildlife spotting

A range of Food and Beverage packages to accompany your chartered cruise are available on request.

Please ask us about itineraries and prices.

**Trade bookings:** +64 3 577 9997    trade@marlboroughtourcompany.co.nz  
www.marlboroughtourcompany.co.nz





# Transfers

Marlborough Tour Company's Mercedes luxury touring vans are ideal for 1–10 people, with transfers available within Marlborough and between Marlborough, Nelson and Christchurch.

Transfers within Marlborough are based on direct transfer. Transfers outside of the Marlborough region allow for refreshment breaks and photo stops along the way. For extended touring/transfers please enquire about our longer duration transfers. All transfers are based on one way travel (prices are per vehicle – not per person).

## Private transfer prices:

Marlborough Airport to Blenheim CBD	\$295 one way
Blenheim to Picton	\$395 one way
Blenheim to Nelson	\$975 one way

\* Prices are per vehicle – not per person – and are effective from 1 October 2021, but are subject to change.

## Transfer to join an MTC tour:

Picton to Blenheim (to join wine tour)	\$50 per person one way
Blenheim to Picton (to join Seafood Odyssey Cruise)	\$50 per person one way
Blenheim to Havelock (to join Greenshell Mussel Cruise)	\$50 per person one way

\* Prices are per person and are effective from 1 October 2021, but are subject to change.







# Marlborough Tour Company details

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## Reservations

All Marlborough Tour Company services require forward booking to ensure availability.

- Email [res@marlboroughtourcompany.co.nz](mailto:res@marlboroughtourcompany.co.nz) for all bookings or enquiries.
  - Confirmation of all email bookings will be within 24 hours.
- Phone +64 3 577 9997.

## Check In

- We ask guests to check in to our cruises 30 minutes prior to departure.
- If you are being collected for a tour, we ask you to be ready 10 minutes before pick-up time, and to note when booking which accommodation you will be staying at.

## Child policy

Children of all ages are welcome on Marlborough Tour Company tours and cruises, except wine tours:

- Child rates apply to children 5-15 years
- Children 0-4 years travel free on our tours and cruises that allow children

## Our Terms

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Terms apply to companies with a credit account with Marlborough Tour Company.

Bookings may be “held” at no charge for a maximum of 10 working days and then must be confirmed or released.

For those without a credit account in place, a 20% deposit is required to be paid at the time of booking with full payment to be made 48 hours before the commencement of the booking.

### Cancellation policy

2+ days out	No charge
Within 2 days of tour	50% tariff charge
Within 24 hours of tour	100% tariff charge

Date changes to your booking are possible up to 24 hours prior to your scheduled tour departure time at no additional charge, and are subject to availability.

## Terms – Group bookings

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### Cancellation policy

10-30 days out	50% tariff charge
1-9 days out	100% tariff charge

### Cancellations due to Government-imposed travel bans

If your travel plans are interrupted due to Government-imposed travel bans or border closures, you are welcome to transfer your booking to a later date within the next 12 months with no transfer fee. Depending on intended travel season, differences in departure times or rates may apply as at the date of rebooking. Otherwise our standard cancellation policy applies.

### Cancellations by Marlborough Tour Company

Marlborough Tour Company reserves the right to reschedule or cancel any tours, cruises and accommodation booked if it feels that they cannot be undertaken safely, e.g. bad weather conditions, or if total bookings on a tour or cruise are below minimum numbers. In the event of Marlborough Tour Company making a cancellation you will be offered an alternate date option, or receive a full refund.

All transactions are in New Zealand dollars at the time of making a booking and at the time of making a cancellation, and Marlborough Tour Company cannot accept any liability for fluctuation in exchange rates between these transactions taking place.



## Banking details

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### Marlborough Tour Company

Bank Account      Marlborough Tour Company  
ANZ Bank  
06-0601-0742421-01

Swift Code          ANZBNZ22

GST number        57-785-081

Accounts contact:    [accounts@marlboroughtourcompany.co.nz](mailto:accounts@marlboroughtourcompany.co.nz)

## Contact details

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Physical address    Level 3  
Rangitane House  
2 Main Street  
Blenheim  
Marlborough  
New Zealand

Postal Address      PO Box 1000,  
Blenheim, 7201  
Marlborough  
New Zealand

Phone                +64 3 577 9997

Email                [trade@marlboroughtourcompany.co.nz](mailto:trade@marlboroughtourcompany.co.nz)

Web                  [www.marlboroughtourcompany.co.nz](http://www.marlboroughtourcompany.co.nz)

## Marketing details

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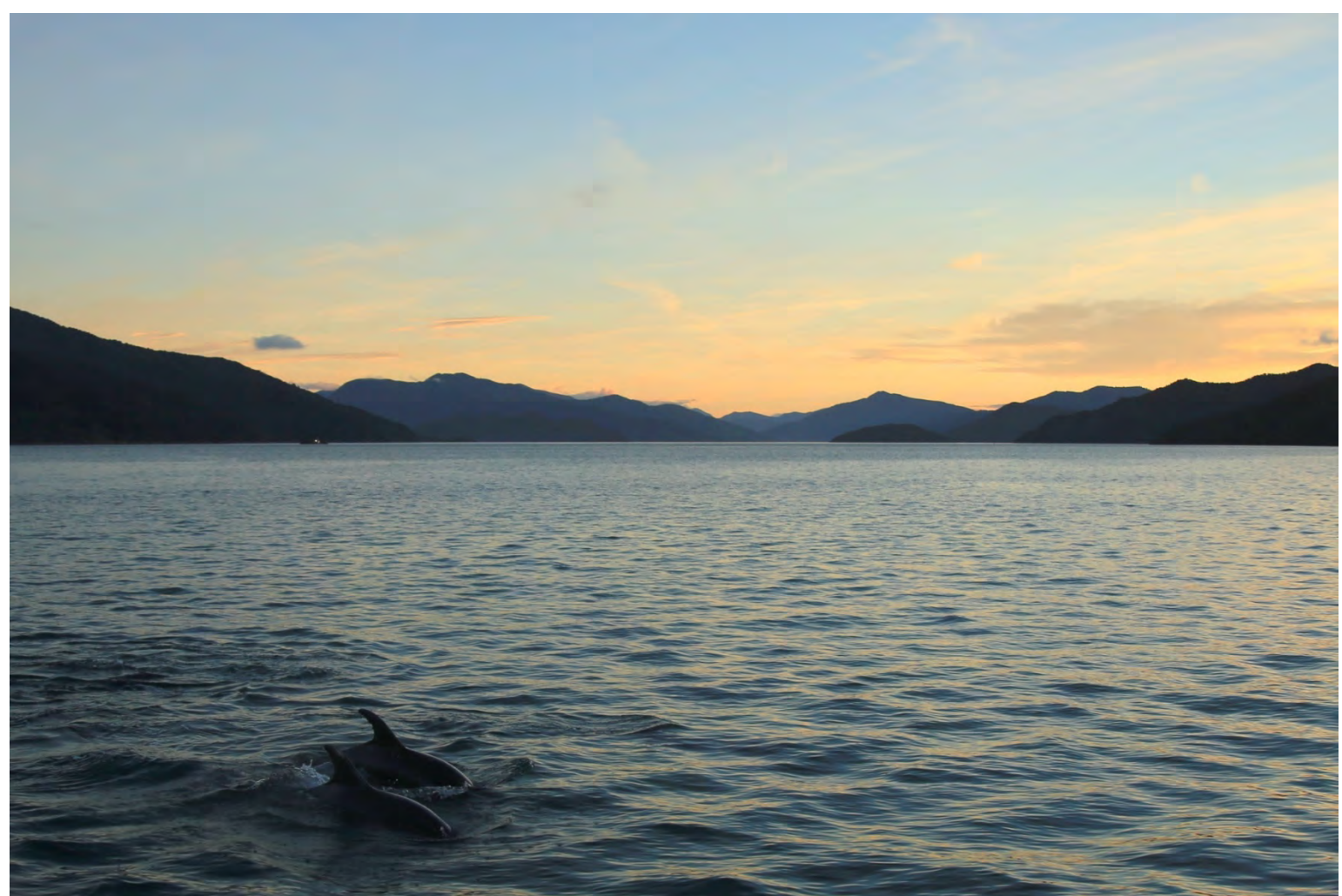
We have a range of still images and videos available for promotional use.

Online image library - SmugMug <https://marlboroughtourcompany.smugmug.com/Tours-and-Cruises>

Tours & cruises videos - SmugMug <https://marlboroughtourcompany.smugmug.com/Tours-and-Cruises>

Marlborough Tour Company YouTube channel [www.youtube.com/channel/UC\\_qexf8PaQnww6rZ6uN5pgg](http://www.youtube.com/channel/UC_qexf8PaQnww6rZ6uN5pgg)

Marketing contact [trade@marlboroughtourcompany.co.nz](mailto:trade@marlboroughtourcompany.co.nz)



Trade bookings: +64 3 577 9997    [trade@marlboroughtourcompany.co.nz](mailto:trade@marlboroughtourcompany.co.nz)  
[www.marlboroughtourcompany.co.nz](http://www.marlboroughtourcompany.co.nz)





# About Marlborough

Marlborough is a geographical diverse region made up of the ancient drowned valleys of the Marlborough Sounds and the flat plains of our world famous wine region, surrounded on the fringes by hills and mountains.



Trade bookings: +64 3 577 9997    trade@marlboroughtourcompany.co.nz  
www.marlboroughtourcompany.co.nz





## Marlborough's location

Marlborough is centrally located in New Zealand at the top of the South Island. Marlborough Airport in Blenheim is a short flight from Auckland or Wellington – with a half-hour drive to Picton and Havelock. It is also a three-hour ferry ride from Wellington or you can drive from Nelson (1.5hrs) or Christchurch (4.5 hours).



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