





Marlborough Tour Company

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Welcome to Marlborough Tour Company

We are the largest and longest-running touring company in the top of New Zealand's South Island, offering quality experiences that showcase the very best of Marlborough, including cruises, wine and food-based tours, bespoke group experiences, lodge accommodation, transfers, coach transport and private charters.

With an extensive fleet of vehicles and vessels, Marlborough Tour Company's team of experienced guides and crew prides itself on delivering truly authentic Marlborough hospitality.

We are renowned for our attention to detail, reputation for excellence, valuable local knowledge and friendly but professional approach.

Your ideal tour & cruise company

Marlborough is well known for its sunny and dry climate, and seeing the best the region has to offer on our tours and cruises is the perfect way to experience this beautiful and diverse region.

Sample seafood and world-renowned Marlborough wines on a cruise in the Marlborough Sounds, walk in the native bush and enjoy the birdsong and sea views, or enjoy a wine tasting in our award-winning wine region, with carefully-curated tours hosted by our experienced guides.

Your Marlborough transfers partner

Our experienced drivers and fleet of premium coaches and luxury vans provide exceptional transfers within, to and from Marlborough – with transfers available within the region and to/from Christchurch and Nelson/West Coast. Talk to us about your transfer needs.







Getting here

Marlborough is centrally located in New Zealand, at the top of the South Island.

You can fly directly to Marlborough Airport in Blenheim from Auckland and Wellington, and to Picton Airport from Wellington.

Other ways of getting here include driving from Christchurch, Nelson and the West Coast, travelling by scenic train from Christchurch, or getting a ferry to Picton from Wellington – with a vehicle if required.

Days of operation

Marlborough Tour Company is open daily year-round, except on Christmas Day – 25 December.

Additionally, due to wineries being closed on certain days, wine tours are not available on:

- Easter Friday 2 April 2021
- ANZAC Day 25 April
- Boxing Day 26 December

Any other close-out dates specially related to a product are listed on that product.







	Retail price adult	Retail price child (5- 15yrs)*	Min Pax	Max Pax**	Peak (Oct-Apr)	Off peak (May-Sept)***
Seafood Odyssea Cruise	\$145	\$70	2	25	2020-21: Mon/Wed/ Fri/Sat/Sun 2021: Daily	Wed/Fri/ Sat/Sun
Greenshell Mussel Cruise	\$125	\$55	2	20	2020-21: Tue/Thu/ Sat/Sun 2021: Daily	Tue/Thu/ Sat/Sun
Marlborough Icons Tour	\$220	\$110	2	10	Daily	Daily
Taste Wine Tour	\$195 incl lunch	N/A	2	8	Daily	Daily
Sip Half-Day Wine Tour	\$98	N/A	2	16	Daily	Daily

Rates are per person and include Goods and Services Tax (GST) at 15%. The prices are the same year-round but departure dates can differ between peak and off peak seasons.

Rates are gross commissionable and include New Zealand Goods & Services Tax (GST).

*0-4 year-olds are free on Marlborough Tour Company tours and cruises that allow children

**Larger groups by arrangement

***Other day departures by arrangement

Surcharges

Marlborough Tour Company does not impose a Public Holiday surcharge.

However, with the volatility of fuel prices in New Zealand we reserve the right to amend pricing as we may be forced to impose fuel surcharges to our set tour prices. In the event of this happening, you will be advised of a new pricing structure for our services.



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Seafood Odyssea Cruise

Short description

Relax and enjoy the stunning Marlborough Sounds at the top of New Zealand's South Island with the exclusive Seafood Odyssea Cruise. Afternoon cruise, departing Picton.

Long description

Relax and enjoy the stunning Marlborough Sounds at the top of New Zealand's South Island with the exclusive Seafood Odyssea Cruise.

As you cruise through the Sounds, sample fresh local seafood including Regal salmon, Cloudy Bay Clams and Greenshell mussels paired with Marlborough sauvignon blanc for the definitive wine/food match.

Discover the natural beauty of the Queen Charlotte Sound/Tōtaranui, departing Picton, while cruising aboard our well-appointed catamaran.

Cruise near an aquaculture farm, learn about this industry in the Marlborough Sounds and take in the picturesque scenery.

Timings (October – April)

- 1.15pm Check in Picton Town Wharf #6 (30 minute drive from Blenheim or 1 hour 45 min drive from Nelson)
 1.22
- 1.30pm Cruise departure from Picton Town Wharf #6
- 5pm Arrive back at Picton Town Wharf #6

Timings (May – September)

12.45pm	Check in Picton Town Wharf #6
1pm	Cruise departure from Picton Town Wharf #6
4pm	Arrive back at Picton Town Wharf #6

- Take in the stunning and unique nature beauty of Queen Charlotte Sound/Tōtaranui from our 14m premium catamaran.
- Learn about Marlborough's thriving aquaculture industry from our knowledgeable crew cruise past an aquaculture farm.
- Sample fresh local seafood matched with delicious Marlborough sauvignon blanc.
- Keep an eye out for local wildlife including seals, dolphins and birds.



Seafood Odyssea Cruise - details

Retail Price	Adult: \$145 Child (5-15 years): \$70 0-4 years: FREE
Minimum	2 рах
Maximum	25 pax (larger groups by arrangement)
Check in time	Oct – Apr: 1.15pm May – Sept: 12.45pm
Check in location	Picton Town Wharf #6
Cruise time	Oct – Apr: 1.30pm for 3.5 hours May – Sept: 1pm for 3hrs
Inclusions	Cruise of Queen Charlotte Sound/Tōtaranui Cruise alongside a working aquaculture farm Tasting of King salmon, Greenshell Mussels™ and clams Glass of sauvignon blanc
Exclusions	Lunch is not included
Departure days	October 2020 – April 2021: Mon Wed Fri Sat Sun May – September 2021: Wed Fri Sat Sun October 2021 – April 2022: Daily
Block out dates	Christmas Day - 25 December
Location	Picton Town Wharf #6 – Google map location
Parking	Paid car parking is available in the Picton marina carpark, off Wellington Street in front of the Picton Yacht Club Hotel.
Cruise reviews	TripAdvisor reviews on Seafood Odyssea Cruise

NOTE: Adverse weather may restrict or cancel cruise departures. This decision will be at the sole discretion of the skipper. Passengers booked on cruises cancelled by Marlborough Tour Company will be offered the opportunity to move their cruise to another day or a full refund.



Greenshell Mussel[™] Cruise

Short description

Experience New Zealand's original and longest-running Greenshell Mussel[™] cruise in the Marlborough Sounds at the top of New Zealand's South Island. Afternoon cruise, departing Havelock.

Long description

Enjoy the natural beauty of the Marlborough Sounds with our unique afternoon Greenshell Mussel Cruise.

We are New Zealand's original and longest-running Greenshell Mussel cruise, featuring freshly steamed mussels paired with a glass of Marlborough Sauvignon Blanc for the ultimate wine/food match.

Relax and unwind while you cruise the tranquil Pelorus Sound/Te Hoiere and Kenepuru Sound aboard our well-appointed launch MV Spirit on this half-day exclusive tour, departing Havelock. Learn about local history, visit a mussel farm and take in the stunning scenery.

Timings (October – April)

- 1.15pm Check in Havelock Marina Pier C (30 minute drive from Blenheim or 1 hour drive from Nelson)
 1.30pm Cruise departure from Havelock Marina Pier C
- 4.30pm Arrive back at Havelock Marina Pier C

Timings (May – September)

12.45pm Check in Havelock Marina – Pier C (30 minute drive from Blenheim or 1 hour drive from Nelson)
1pm Cruise departure from Havelock Marina – Pier C
4pm Arrive back at Havelock Marina – Pier C

- Take in the stunning scenery of this unique part of the Marlborough Sounds.
- Visit a Greenshell mussel farm and learn how mussels are grown.
- Sample freshly steamed Greenshell mussels at the source, matched with a glass of Marlborough sauvignon blanc.
- Learn about the local area and history from our knowledgeable crew.



Greenshell Mussel Cruise - details

Retail Price	Adult: \$125 Child (5-15 years): \$55 0-4 years: FREE
Minimum	2 pax
Maximum	20 pax (larger groups by arrangement)
Check in time	12.45pm
Check in location	Havelock Marina – Pier C
Cruise time	October – April: 1.30pm for 3 hours May – September: 1pm for 3 hours
Inclusions	Cruise of Pelorus Sound/Te Hoiere and Kenepuru Sound Visit mussel farm Tasting of mussels Glass of sauvignon blanc
Exclusions	Lunch is not included
Departure days	October 2020 – April 2021: Tues Thurs Sat Sun May – September 2021: Tues Thurs Sat Sun October 2021 – April 2022: Daily
Block out dates	Christmas Day - 25 December
Location	Havelock Marina - Pier C – Google map location
Parking	Paid car parking is available in the Havelock Marina carpark.
Cruise reviews	TripAdvisor reviews on Greenshell Mussel Cruise

NOTE: Adverse weather may restrict or cancel cruise departures. This decision will be at the sole discretion of the skipper. Passengers booked on cruises cancelled by Marlborough Tour Company will be offered the opportunity to move their cruise to another day or a full refund.











Marlborough Icons Tour

Short description

Enjoy the very best of Marlborough with the Marlborough Icons Tour. Indulge in Marlborough wine, the Marlborough Sounds and fresh local seafood with this full-day tour.

Long description

Marlborough is best known for wine and the unique Marlborough Sounds – explore both with our exclusive Marlborough Icons Tour.

A Marlborough wine tour visiting two wineries in the morning is followed by a delicious waterside village lunch (own cost), then a seafood cruise for the afternoon, featuring fresh local seafood and Marlborough sauvignon blanc while exploring the stunning Marlborough Sounds.

Timings (October – April)

- 9.15am Pick up Picton
- 9.35am Pick up Blenheim
- 9.50am Pick up wine region accommodation
 - Visit two wineries

Waterside lunch*

Cruise departs

4.30-5pm Cruise returns to marina

5-5.30pm Drop off Blenheim & Picton

*Timings are approximate, your confirmation will state exact pick up time * Lunch is charged separately.*

Lunch is charged separately

Timings (May – September)

- 9.15am Pick up Picton
- 9.35am Pick up Blenheim
- 9.50am Pick up wine region accommodation
 - Visit two wineries
 - Waterside lunch*
 - Cruise departs

4pm Cruise returns to marina

4.30-5pm Drop off Blenheim & Picton

Timings are approximate, your confirmation will state exact pick up time

* Lunch is charged separately.

- The perfect combo tour of Marlborough wine region and Marlborough Sounds.
- Includes wineries, wine tasting, cruise & seafood tasting.
- See a huge portion of the region in just one day.
- Collection and drop off included.
- Small group format for touring and transport component.



Marlborough Icons Tour - details

Price	Adult: \$220 Child (5-15 years): \$110 0-4 years: FREE
Minimum	2 рах
Maximum	10 pax for wine tour & road transport component (larger groups by arrangement)
Pick up	9.15am Picton 9.35am Blenheim 9.50am wine region accommodation
Timings are approxin	nate, your confirmation will state exact pick up time
Drop off	4.30-5pm Blenheim & Picton
Inclusions	Vehicle, driver & wine tastings with senior cellar door hosts in the morning Launch, crew, seafood tasting & glass of wine in the afternoon
Exclusions	Lunch is charged separately Additional wine & food purchases
Departure days	October 2020 – April 2021: Daily May 2021 – September 2021: Tuesday – Sunday October 2021 – April 2022: Daily
Block-out dates	Easter Friday – 2 April 2021 ANZAC Day – 25 April Christmas Day - 25 December Boxing Day – 26 December

NOTE: The cruise is a scheduled cruise, shared with other guests. Wineries can and do change due to circumstances out of our control. All wineries are carefully selected for guest enjoyment. Adverse weather may restrict or cancel cruise departures. This decision will be at the sole discretion of the skipper. If the cruise is cancelled, guests will have the option to continue with a full day wine tour. The cruise is based from Havelock but may operate from Picton from time-to-time.



Taste Marlborough Wine Tour

Short description

Enjoy an exclusive full day tour of the Marlborough wine region featuring behind the scenes tours, hosted wine tasting and reserve-grade wines.

Long description

Taste Marlborough has been created for those who love great wine and want to learn more about the region, the wineries, the wine and the people who create them.

Taste Marlborough visits a select number of iconic and boutique wineries, selected for their history, fabulous customer service, unique offering and stunning range of wine.

Enjoy the beautiful wineries and meet people who know wine and love sharing their passion for it.

Timings

9.15am	Pick up Picton
9.35am	Pick up Blenheim
9.50am	Pick up wine region accommodation
	Visit three wineries
1pm	Winery lunch & tasting
	Visit winery & chocolate factory
5-5.30pm	Drop off Blenheim & Picton
Timings are	approximate, your confirmation will state exact pick up time

- A small number of wineries with special tastings and experiences
- Education and experience in mind.
- Intimate touring, hosted wine visits.
- Collection and drop off included.
- Small group format for touring and transport component.



Taste Marlborough Wine Tour - details

Price	Adult: \$195 Child: N/A
Minimum	2 рах
Maximum	8 pax (larger groups by arrangement)
Pick up Timings are approxin	9.15am Picton 9.35am Blenheim 9.50am wine region accommodation nate, your confirmation will state exact pick up time
Drop off	5-5.30pm Blenheim & Picton
Inclusions	Vehicle, driver and wine tastings with senior cellar door hosts 2-course set menu lunch
Exclusions	Additional wine and food purchases
Departure days	Daily, year-round
Block out dates	Easter Friday – 2 April 2021 ANZAC Day – 25 April Christmas Day - 25 December Boxing Day – 26 December

NOTE: Children are not recommended for this tour. Wineries can and do change due to circumstances out of our control. All wineries are carefully selected for guest enjoyment.











Sip Half-Day Wine Tour

Short description

Enjoy an fun half-day tour of the Marlborough wine region visiting some of the region's top wineries and sampling a selection of their wines.

Long description

Sip has been created for those who want a small taste of Marlborough's expansive wine region over a short period of time.

Sip visits a select number of iconic wineries, chosen for their history, fabulous customer service, unique offering and stunning range of wines.

Enjoy the beautiful wineries and meet people who know wine and love sharing their passion for it.

Timings

 12.30pm Depart Picton i-SITE and Cougar Line office (Picton Town Wharf)
 1pm Depart Blenheim i-SITE Visit four wineries
 5-5.30pm Drop off Blenheim & Picton

Timings are approximate, your confirmation will state exact pick up time

- A selected number of wineries with special tastings.
- Education and experience in mind.
- Short-form tour, ideal for gaining a half-day introduction to Marlborough's wine region



Sip Half-Day Wine Tour – details

Price	Adult: \$98 Child: N/A		
Minimum	2 рах		
Maximum	11 pax (larger groups by arrangement)		
Pick up Timings are approxim	1pm	Picton (Cougar Line office & Picton i-SITE) Blenheim (Blenheim i-SITE) Imation will state exact pick up time	
Drop off	5-5.30pm Blenheim & Picton		
Inclusions	Vehicle and w	ine guide	
Exclusions		ternoon tour, lunch is not included he and food purchases	
Departure days	Daily year-rou	nd	
Block out dates	Easter Friday – ANZAC Day – Christmas Day Boxing Day – 2	25 April - 25 December	

NOTE: Children are not recommended for this tour. Wineries can and do change due to circumstances out of our control. All wineries are carefully selected for guest enjoyment.



Bespoke private tours & cruises

All our above tours and cruises can be chartered for private tours or group outings. We also have a range of bespoke private tours and cruises which we can customise to your needs.

Land tours

We have a number of bespoke private land tour options to suit 2-10 people. Private tour includes driver/guide and car or van. Options for 4-6 hour and 6-8 hour. Tour ideas include:

- Wine tour
- Scenic tour of Marlborough
- Transfer to/from Marlborough tour (via Nelson or Kaikoura)
- Food & wine tour
- Farm tour

Marlborough Sounds cruises

We have a fleet of boats available for charters for 2-80 people to cruise the beautiful Marlborough Sounds for half or full day outings. Private cruise charter includes crew, skipper and boat. Cruise charter ideas include:

- Seafood cruise
- Wine tasting cruise
- Cruise and lodge lunch
- Cruise and lodge stay
- Cruise and walk the Queen Charlotte Track
- Nature cruise including walk and wildlife spotting

Please ask us about itineraries and prices.



Marlborough Tour Company details

Reservations

All Marlborough Tour Company services require forward booking to ensure availability.

- Email <u>info@marlboroughtourcompany.co.nz</u> for all bookings or enquiries. Confirmation of all email bookings will be within 24 hours.
- Phone +64 3 577 9997.

Check In

- We ask guests to check in to our cruises 30 minutes prior to departure.
- If you are being collected for a tour, we ask you to be ready 10 minutes before pick-up time.

Child policy

Children of all ages are welcome on Marlborough Tour Company tours and cruises, except wine tours:

- Child rates apply to children 5-15 years
- Children 0-4 years travel free on our tours and cruises that allow children





Our Terms

Terms apply to companies who have a credit account with Marlborough Tour Company.

Bookings may be "held" at no charge for a maximum of 10 working days and then must be confirmed or released.

For those without a credit account in place, a 20% deposit is required to be paid at the time of booking with full payment to be made 48 hours before the commencement of the booking.

Cancellation policy

2+ days out Within 2 days of tour Within 24 hours of tour No charge 50% tariff charge 100% tariff charge

Date changes to your booking are possible up to 24 hours prior to your scheduled tour departure time at no additional charge, and are subject to availability.

Terms – Group bookings

Cancellation policy

10-30 days out	50% tariff charge
1-9 days out	100% tariff charge

Cancellations due to Government-imposed travel bans

If your travel plans are interrupted due to Government-imposed travel bans or border closures, you are welcome to transfer your booking to a later date within the next 12 months with no transfer fee.

Depending on intended travel season, differences in departure times or rates may apply as at the date of rebooking. Otherwise our standard cancellation policy applies.

Cancellations by Marlborough Tour Company

Marlborough Tour Company reserves the right to reschedule or cancel any tours, cruises and accommodation booked if they feels that they cannot be undertaken safely, e.g. bad weather conditions, or if total bookings on a tour or cruise are below minimum numbers. In the event of Marlborough Tour Company making a cancellation you will be offered an alternate date option, or receive a full refund.

All transactions are in New Zealand dollars at the time of making a booking and at the time of making a cancellation, and Marlborough Tour Company cannot accept any liability for fluctuation in exchange rates between these transactions taking place.







Banking details

Marlborough Tour Company

Bank Account	Marlborough Tour Company ANZ Bank 06-0601-0742421-01
Swift Code	ANZBNZ22
GST number	57-785-081
Accounts contact:	accounts@marlboroughtourcompany.co.nz

Contact details

Physical address	Level 3 Rangitane House 2 Main Street Blenheim Marlborough New Zealand
Postal Address	PO Box 1000, Blenheim, 7201 Marlborough New Zealand
Phone	+64 3 577 9997
Email	trade@marlboroughtourcompany.co.nz
Web	www.marlboroughtourcompany.co.nz



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Marketing details

We have a range of still images and videos available for promotional use.

Online image	https://marlboroughtourcompany.smugmug.com/Tours-and-
library - SmugMug	Cruises
Tours & cruises	https://marlboroughtourcompany.smugmug.com/Tours-and-
videos - SmugMug	Cruises
Marlborough Tour Company YouTube channel	www.youtube.com/channel/UC_qexf8PaQnwv6rZ6uN5pqg

Marketing contact	trade@marlboroughtourcompany.co.nz
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About Marlborough

Marlborough is a geographical diverse region made up of the ancient drowned valleys of the Marlborough Sounds and the flat plains of our world famous wine region, surrounded on the fringes by hills and mountains.





Marlborough's location

Marlborough is centrally located in New Zealand at the top of the South Island. Marlborough Airport in Blenheim is a short flight from Auckland or Wellington – with a half-hour drive to Picton and Havelock. It is also a three-hour ferry ride from Wellington or you can drive from Nelson (1.5hrs) or Christchurch (4.5 hours).



