



Marlborough

TOUR COMPANY



Trade Manual
1 May 2022 – 30 Apr 2023
as at 1.06.2021



Marlborough Tour Company

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Welcome to Marlborough Tour Company

We are the largest and longest-running touring company in the top of New Zealand's South Island, offering quality experiences that showcase the very best of Marlborough, including cruises, wine and food-based tours, bespoke group experiences, lodge accommodation, transfers, coach transport and private charters.

With an extensive fleet of vehicles and vessels, Marlborough Tour Company's team of experienced guides and crew prides itself on delivering truly authentic Marlborough hospitality.

We are renowned for our attention to detail, reputation for excellence, valuable local knowledge and friendly but professional approach.

Your ideal tour & cruise company

Marlborough is well known for its sunny and dry climate, and seeing the best the region has to offer on our tours and cruises is the perfect way to experience this beautiful and diverse region.

Sample seafood and world-renowned Marlborough wines on a cruise in the Marlborough Sounds, walk in the native bush and enjoy the birdsong and sea views, or enjoy a wine tasting in our award-winning wine region, with carefully-curated tours hosted by our experienced guides.

Your Marlborough transfers partner

Our experienced drivers and fleet of premium coaches and luxury vans provide exceptional transfers within, to and from Marlborough – with transfers available within the region and to/from Christchurch and Nelson/West Coast. Talk to us about your transfer needs.



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TOUR COMPANY

Marlborough

Getting here

Marlborough is centrally located in New Zealand, at the top of the South Island.

You can fly directly to Marlborough Airport in Blenheim from Auckland and Wellington, and to Picton Airport from Wellington.

Other ways of getting here include driving from Christchurch, Nelson and the West Coast, travelling by scenic train from Christchurch, or getting a ferry to Picton from Wellington – with a vehicle if required.

Days of operation

Marlborough Tour Company is open daily year-round, except on Christmas Day – 25 December.

Additionally, due to wineries being closed on certain days, wine tours are not available on:

- Boxing Day – 26 December
- Easter Friday – 7 April 2023
- ANZAC Day – 25 April

Any other close-out dates specially related to a product are listed on that product.

Retail tariffs

Register your interest for 2022-23 rates and tour departure days:

Phone +64 3 577 9997

Email trade@marlboroughtourcompany.co.nz

Web www.marlboroughtourcompany.co.nz

Surcharges

Marlborough Tour Company does not impose a Public Holiday surcharge.

However, with the volatility of fuel prices in New Zealand we reserve the right to amend pricing as we may be forced to impose fuel surcharges to our set tour prices. In the event of this happening, you will be advised of a new pricing structure for our services.

CRUISES





Seafood Odyssey Cruise

Short description

Relax and enjoy the stunning Marlborough Sounds at the top of New Zealand's South Island with the exclusive Seafood Odyssey Cruise. Afternoon cruise, departing Picton.

Long description

Relax and enjoy the stunning Marlborough Sounds at the top of New Zealand's South Island with the exclusive Seafood Odyssey Cruise.

As you cruise through the Sounds, sample fresh local seafood including Regal salmon, Cloudy Bay Clams and Greenshell mussels paired with Marlborough sauvignon blanc for the definitive wine/food match.

Discover the natural beauty of the Queen Charlotte Sound/Tōtaranui, departing Picton, while cruising aboard our well-appointed catamaran.

Cruise near an aquaculture farm, learn about this industry in the Marlborough Sounds and take in the picturesque scenery.

Timings (May – September)

12.45pm Check in Picton Town Wharf #6
1pm Cruise departure from Picton Town Wharf #6
4.30pm Arrive back at Picton Town Wharf #6

Timings (October – April)

1.15pm Check in Picton Town Wharf #6 (30 minute drive from Blenheim or 1 hour 45 min drive from Nelson)
1.30pm Cruise departure from Picton Town Wharf #6
5pm Arrive back at Picton Town Wharf #6

Key selling points

- Take in the stunning and unique nature beauty of Queen Charlotte Sound/Tōtaranui from our 14m premium catamaran.
- Learn about Marlborough's thriving aquaculture industry from our knowledgeable crew – cruise past an aquaculture farm.
- Sample fresh local seafood matched with delicious Marlborough sauvignon blanc.
- Keep an eye out for local wildlife including seals, dolphins and birds.

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Greenshell Mussel™ Cruise

Short description

Experience New Zealand's original and longest-running Greenshell Mussel™ cruise in the Marlborough Sounds at the top of New Zealand's South Island. Afternoon cruise, departing Havelock.

Long description

Enjoy the natural beauty of the Marlborough Sounds with our unique afternoon Greenshell Mussel Cruise.

We are New Zealand's original and longest-running Greenshell Mussel cruise, featuring freshly steamed mussels paired with a glass of Marlborough Sauvignon Blanc for the ultimate wine/food match.

Relax and unwind while you cruise the tranquil Pelorus Sound/Te Hoiere and Kenepuru Sound aboard our well-appointed launch MV Spirit on this half-day exclusive tour, departing Havelock. Learn about local history, visit a mussel farm and take in the stunning scenery.

Timings (May – September)

12.45pm	Check in Havelock Marina – Pier C (30 minute drive from Blenheim or 1 hour drive from Nelson)
1pm	Cruise departure from Havelock Marina – Pier C
4pm	Arrive back at Havelock Marina – Pier C

Timings (October – April)

1.15pm	Check in Havelock Marina – Pier C (30 minute drive from Blenheim or 1 hour drive from Nelson)
1.30pm	Cruise departure from Havelock Marina – Pier C
4.30pm	Arrive back at Havelock Marina – Pier C

Key selling points

- Take in the stunning scenery of this unique part of the Marlborough Sounds.
- Visit a Greenshell mussel farm and learn how mussels are grown.
- Sample freshly steamed Greenshell mussels at the source, matched with a glass of Marlborough sauvignon blanc.
- Learn about the local area and history from our knowledgeable crew.

**Register interest for 2022-23 pricing and cruise days:
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Sounds Nature Cruise

Short description

Join the Sounds Nature Cruise to explore some of the most beautiful and fascinating spots in Queen Charlotte Sound/Tōtaranui close to Picton, perfect for the whole family. Morning cruise, departing Picton.

Long description

Departing Picton on our premium catamaran, the cruise visits Kaipupu Wildlife Sanctuary, where you'll have an hour to explore the native forest and walk to a scenic lookout, checking the little blue penguin/kororā nesting boxes along the way. Spot the rich native birdlife and soak in the views.

You'll have the opportunity to get up close to Allports/Motu Ngarara Island, covered in nearly a century of regenerating native bush, and learn about its fascinating history, which included regular police raids in search of an illicit whiskey still.

Cruising across the calm waters of Queen Charlotte Sound/Tōtaranui, we'll stop at the sheltered Double Cove marine reserve to feed the resident tame fish, with a backdrop of stunning native bush.

The cruise also includes a bagel with your choice of delicious Marlborough Regal salmon and cream cheese, or jam.

Timings (May – September)

8.45am	Check in Picton Town Wharf #6 (30 minute drive from Blenheim or 1 hour 45 min drive from Nelson)
9am	Cruise departure from Picton Town Wharf #6
11.30am	Arrive back at Picton Town Wharf #6

Timings (October – April)

8.45am	Check in Picton Town Wharf #6 (30 minute drive from Blenheim or 1 hour 45 min drive from Nelson)
9am	Cruise departure from Picton Town Wharf #6
12noon	Arrive back at Picton Town Wharf #6

Key selling points

- Morning cruise, combining scenic cruise, nature walk and small brunch.
- Take in the stunning scenery of this unique part of the Marlborough Sounds while learning some of the rich stories of the local area.
- Visit a wildlife sanctuary accessible only by boat, for a short self-guided walk in native forest.
- Visit a marine sanctuary and help to feed protected tame fish.
- Enjoy a hot drink and choice of salmon or jam bagel.

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A hand is pouring white wine from a dark glass bottle into two clear wine glasses. The glasses are on a light-colored table. The background is a soft-focus sunset over a body of water with mountains in the distance. The text "WINE & FOOD" is overlaid in the center in white, bold, sans-serif font.

WINE & FOOD

Marlborough Icons Tour

Short description

Enjoy the best of Marlborough with the Marlborough Icons Tour. Indulge in local wine, the Marlborough Sounds and fresh local seafood with this full-day tour.

Long description

Marlborough is best known for wine and the unique Marlborough Sounds – explore both with our exclusive Marlborough Icons Tour.

A Marlborough wine tour visiting two wineries in the morning is followed by a delicious waterside village lunch (own cost), then a seafood cruise for the afternoon, featuring fresh local seafood and Marlborough sauvignon blanc while exploring the stunning Marlborough Sounds.

Timings (May – September)

9.35am Depart Blenheim i-SITE
9.50am Pick up wine region accommodation
Visit two wineries
Lunch*
Cruise departs
4pm Cruise returns to marina
4.30-5pm Drop off Blenheim

*Timings are approximate, your confirmation will state exact pick-up time. An additional charge applies to transfers to/from Picton. * Lunch is charged separately.*

Timings (October – April)

9.35am Depart Blenheim i-SITE
9.50am Pick up wine region accommodation
Visit two wineries
Lunch*
Cruise departs
4.30-5pm Cruise returns to marina
5-5.30pm Drop off Blenheim

*Timings are approximate, your confirmation will state exact pick-up time. An additional charge applies to transfers to/from Picton. * Lunch is charged separately.*

Key selling points

- The perfect combo tour of Marlborough wine region and the Marlborough Sounds.
- Includes wineries, wine tasting, cruise & seafood tasting.
- See a huge portion of the region in just one day.
- Collection and drop off included.
- Small group format for touring and transport component.

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WINE TOURS

Blend Premium Winemaker Tour

Short description

Exclusive to Marlborough Tour Company. Go truly behind the scenes in a selected Marlborough winery to become a winemaker for day... gaining an in-depth introduction to the art of viticulture and the winemaking process, and blending your very own bottle of Marlborough Sauvignon Blanc.

Long description

Marlborough Tour Company's exclusive Blend premium winemaker tour has been crafted as a hands-on winemaking experience in which you can blend and create your very own signature bottle of Marlborough Sauvignon Blanc.

Your tour includes a guided tour of an organic vineyard and inside a working winery, during which your senior wine guide will explain the winemaking process from vineyard to bottle.

You will then be guided through a wine blending session during which you can create and test blends to suit your palate, before creating your very own signature bottle of Marlborough Sauvignon Blanc.

Your tour finishes with a gourmet platter lunch and a guided tasting of the winery's suite of wines.

Timings

10am Depart Blenheim i-SITE

3-3.30pm Drop off Blenheim

Timings are approximate, your confirmation will state exact pick up time. An additional charge applies to transfers to/from Picton.

Key selling points

- Exclusive Marlborough wine experience
- Extensive introduction to viticulture and winemaking
- Behind scenes tour (including during Vintage)
- Guided wine blending masterclass
- Takeaway bottle of personally blended sauvignon blanc
- Gourmet lunch platter
- Comprehensive guided wine tasting
- Education and experience in mind.

**Register interest for 2022-23 pricing and cruise days:
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Taste Marlborough Wine Tour

Short description

Enjoy an exclusive full day tour of the Marlborough wine region featuring behind the scenes tours, hosted wine tasting and reserve-grade wines.

Long description

Taste Marlborough has been created for those who love great wine and want to learn more about the region, the wineries, the wine and the people who create them.

Taste Marlborough visits a select number of iconic and boutique wineries, selected for their history, fabulous customer service, unique offering and stunning range of wine.

Enjoy the beautiful wineries and meet people who know wine and love sharing their passion for it.

Timings

9.30am	Depart Blenheim i-SITE
9.50am	Pick up wine region accommodation
	Visit three wineries
1pm	Winery lunch & tasting
	Visit winery & chocolate factory
5-5.30pm	Drop off Blenheim

Timings are approximate, your confirmation will state exact pick-up time. An additional charge applies to transfers to/from Picton.

Key selling points

- A small number of wineries with special tastings and experiences
- Education and experience in mind.
- Intimate touring, hosted wine visits.
- Collection and drop off included.
- Small group format for touring and transport component.

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Sip Half-Day Wine Tour

Short description

Enjoy a fun half-day tour of the Marlborough wine region visiting some of the region's top wineries and sampling a selection of their wines.

Long description

Sip has been created for those who want a small taste of Marlborough's expansive wine region over a short period of time.

Sip visits a select number of iconic wineries, chosen for their history, fabulous customer service, unique offering and stunning range of wines.

Enjoy the beautiful wineries and meet people who know wine and love sharing their passion for it.

Timings

1pm Depart Blenheim i-SITE
Visit four wineries

5-5.30pm Drop off Blenheim

Timings are approximate, your confirmation will state exact pick-up time. An additional charge applies to transfers to/from Picton.

Key selling points

- A selected number of wineries with special tastings.
- Education and experience in mind.
- Short-form tour, ideal for gaining a half-day introduction to Marlborough's wine region

**Register interest for 2022-23 pricing and cruise days:
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Bespoke private tours & cruises

All our above tours and cruises can be chartered for private tours or group outings. We also have a range of bespoke private tours and cruises which we can customise to your needs.

Land tours

We have a number of bespoke private land tour options to suit 2-10 people. Private tour includes driver/guide and car or van. Options for 4-6 hour and 6-8 hour. Tour ideas include:

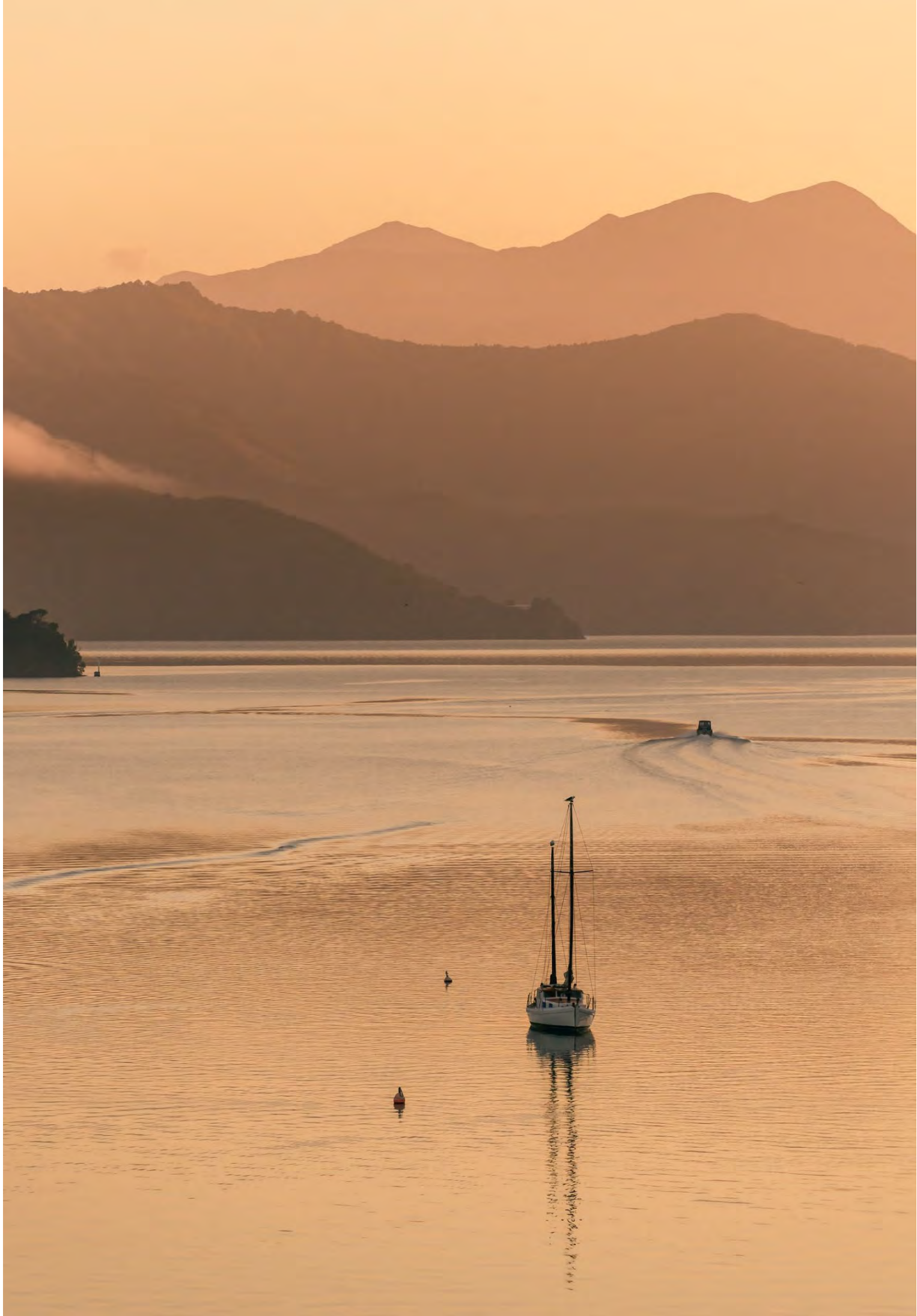
- Wine tour
- Scenic tour of Marlborough
- Transfer to/from Marlborough tour (via Nelson or Kaikoura)
- Food & wine tour
- Farm tour

Marlborough Sounds cruises

We have a fleet of boats available for charters for 2-80 people to cruise the beautiful Marlborough Sounds for half or full day outings. Private cruise charter includes crew, skipper and boat. Cruise charter ideas include:

- Seafood cruise
- Wine tasting cruise
- Cruise and lodge lunch
- Cruise and lodge stay
- Cruise and walk the Queen Charlotte Track
- Nature cruise including walk and wildlife spotting

**Please ask us about itineraries and prices:
trade@marlboroughtourcompany.co.nz**



Marlborough Tour Company details

Reservations

All Marlborough Tour Company services require forward booking to ensure availability.

- Email info@marlboroughtourcompany.co.nz for all bookings or enquiries. Confirmation of all email bookings will be within 24 hours.
- Phone +64 3 577 9997.

Check In

- We ask guests to check in to our cruises 15 minutes prior to departure.
- If you are being collected for a tour, we ask you to be ready 10 minutes before pick-up time.

Child policy

Children of all ages are welcome on Marlborough Tour Company tours and cruises, except wine tours:

- Child rates apply to children 5-15 years
- Children 0-4 years travel free on our tours and cruises that allow children



Our Terms

Terms apply to companies with a credit account with Marlborough Tour Company.

Bookings may be “held” at no charge for a maximum of 10 working days and then must be confirmed or released.

For those without a credit account in place, a 20% deposit is required to be paid at the time of booking with full payment to be made 48 hours before the commencement of the booking.

Cancellation policy

2+ days out	No charge
Within 2 days of tour	50% tariff charge
Within 24 hours of tour	100% tariff charge

Date changes to your booking are possible up to 24 hours prior to your scheduled tour departure time at no additional charge, and are subject to availability.

Terms – Group bookings

Cancellation policy

10-30 days out	50% tariff charge
1-9 days out	100% tariff charge

Cancellations due to Government-imposed travel bans

If your travel plans are interrupted due to Government-imposed travel bans or border closures, you are welcome to transfer your booking to a later date within the next 12 months with no transfer fee. Depending on intended travel season, differences in departure times or rates may apply as at the date of rebooking. Otherwise our standard cancellation policy applies.

Cancellations by Marlborough Tour Company

Marlborough Tour Company reserves the right to reschedule or cancel any tours, cruises and accommodation booked if they feels that they cannot be undertaken safely, e.g. bad weather conditions, or if total bookings on a tour or cruise are below minimum numbers. In the event of Marlborough Tour Company making a cancellation you will be offered an alternate date option, or receive a full refund.

All transactions are in New Zealand dollars at the time of making a booking and at the time of making a cancellation, and Marlborough Tour Company cannot accept any liability for fluctuation in exchange rates between these transactions taking place.

Banking details

Marlborough Tour Company

Bank Account Marlborough Tour Company
ANZ Bank
06-0601-0742421-01

Swift Code ANZBNZ22

GST number 57-785-081

Accounts contact: accounts@marlboroughtourcompany.co.nz

Contact details

Physical address Level 3
Rangitane House
2 Main Street
Blenheim
Marlborough
New Zealand

Postal Address PO Box 1000,
Blenheim, 7201
Marlborough
New Zealand

Phone +64 3 577 9997

Email trade@marlboroughtourcompany.co.nz

Web www.marlboroughtourcompany.co.nz

Marketing details

We have a range of still images and videos available for promotional use.

Online image library - SmugMug <https://marlboroughtourcompany.smugmug.com/Tours-and-Cruises>

Tours & cruises videos - SmugMug <https://marlboroughtourcompany.smugmug.com/Tours-and-Cruises>

Marlborough Tour Company YouTube channel www.youtube.com/channel/UC_qexf8PaQnww6rZ6uN5pgg

Marketing contact trade@marlboroughtourcompany.co.nz



About Marlborough

Marlborough is a geographical diverse region made up of the ancient drowned valleys of the Marlborough Sounds and the flat plains of our world famous wine region, surrounded on the fringes by hills and mountains.



Trade bookings: +64 3 577 9997 trade@marlboroughtourcompany.co.nz
www.marlboroughtourcompany.co.nz



Marlborough's location

Marlborough is centrally located in New Zealand at the top of the South Island. Marlborough Airport in Blenheim is a short flight from Auckland or Wellington – with a half-hour drive to Picton and Havelock. It is also a three-hour ferry ride from Wellington or you can drive from Nelson (1.5hrs) or Christchurch (4.5 hours).



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